

UNIVERSITY OF DEUSTO

CURRICULUM VITAE

Asier Minondo

18th December 2018

Professor of Economics
Deusto Business School
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Research Affiliate of Instituto Complutense de Estudios Internacionales

Education

Undergraduate: University of Deusto, ESTE, B.A. with Honors in Economics and Business Administration, 1993.

Graduate School:

Institute of Development Studies. Sussex University. MPhil with Honors in Development Studies, 1995. Thesis: "The impact of trade on middle-income countries labour markets: the case of Spain", 1995. Supervisor: Adrian Wood.

University of Deusto. PhD in Economics, 1998. Thesis: "The impact of trade on middle-income countries labour markets: the case of Spain", 1998. Supervisor: Vicente Donoso.

Professional Employment Record

2016 - present: Professor, Deusto Business School, University of Deusto.

2014 - present: Research Fellow of Instituto Complutense de Estudios Internacionales, Universidad Complutense.

2011 - 2015: Associate Professor, Deusto Business School, University of Deusto.

1998 - 2011: Assistant Professor, Deusto Business School, University of Deusto.

1995 - 1998: Teaching Assistant, Deusto Business School, University of Deusto.

Teaching

Courses Taught at the University of Deusto: World Economy I (BA - in Spanish and Basque), Spanish and World Economy (BA - in Spanish and Basque), Development Economics (BA - in Spanish), World Economy II (MA - in English and Spanish), International Economics (BA - in English; MBA - in Spanish), Emerging Markets (MBA - in Spanish), Advanced Topics in International Economics (Master – in English).

Dissertation committee member for Gloria Rubert (2003), José Antonio Carrasco (2004), Roberto Horta (2011), José Luis González Pernía (2012), Jordi Paniagua (2012), Tamara de la Mata (2012), Jesús Ángel Muñoz Sepúlveda (2015), Óscar Mayca Gaylupo (2016), Andrés David Rodríguez Estrada (2017) and Marta Solaz (2017).

External Teaching: Invited Lecturer at Universidad Complutense, Madrid, Spain (1999); Reims Management School, Reims, France (2001 and 2002); Universidad Iberoamericana, México D.F., México (2001); Universidad Católica de Táchira, Táchira, Venezuela (2002); Instituto Tecnológico de Monterrey, Pachuca, México (2003),

Publication Record

Papers in Journals included in the Journal Citation Report

Choi, J. and Minondo, A. (2018). “A test of the Alchian--Allen conjecture with transaction-level trade data”, *Applied Economics Letters*, accepted for publication.

Choi, J. and Minondo, A. (2018). “The Trade Effects of Albania's Trade Agreements with CEFTA Members”, *Post-Communist Economies*, forthcoming, DOI 10.1080/14631377.2018.1537736.

Head, K.C., Li, Y. and Minondo, A. (2018). “Geography, ties and knowledge flows: Evidence from citations in mathematics”, *The Review of Economics and Statistics*, accepted for publication.

Martín, V. and Minondo, A. (2018). “The convergence in product-level relative productivity across regions”, *Bulletin of Economic Research*, forthcoming, DOI: 10.1111/boer.12172.

de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2019). “Why firms set different export prices? Evidence from Spain”, *Applied Economic Letters*, **26**, 3, 250-254.

de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2018). “The variation of export prices across and within firms”, *Review of World Economics*, **154**, 2, 327-346. DOI: 10.1007/s10290-018-0311-y

Díaz, J., Llano, C., Minondo, A. and Requena, F. (2018). “Cities export specialization”, *Applied Economics Letters*, **25**, 1, 38-42.

- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2017). "The granularity of Spanish exports", *SERIEs*, **8**, 3, 225-259. DOI: 10.1007/s13209-017-0157-x.
- Minondo, A. (2017). "Fundamental versus granular comparative advantage: An analysis using chess data", *Kyklos*, **70**, 3, 425-455. DOI: 10.1111/kykl.12144
- Boschma, R., Martín, V. and Minondo, A. (2017). "Neighbor regions as the source of new industries", *Papers in Regional Science*, **96**, 2, 227-246. DOI: 10.1111/pirs.12215.
- Minondo, A. (2016). "The geography, variety and dynamics of service exports in Spain: a firm-level analysis", *Revista de Economía Aplicada*, Vol. XXIV, 71, 121-142.
- de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2016). "Networks and dynamics of firms' export portfolio: Evidence for Mexico", *The World Economy*, 39, 5, 708-736. DOI: 10.1111/twec.12286.
- de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2015). "Do new exporters grow so fast?", *Applied Economic Letters*, **22**, 4, 330-333. DOI: 10.1080/13504851.2014.941528
- Donoso, V., Martín, V. y Minondo, A. (2015). "Do Differences in the Exposure to Chinese Imports Lead to Differences in Local Labour Market Outcomes? An Analysis for Spanish Provinces", *Regional Studies*, **49**, 10, 1746-1764. DOI: [10.1080/00343404.2013.879982](https://doi.org/10.1080/00343404.2013.879982)
- Minondo, A. (2014). "The relationship between export status and productivity in services: A firm-level analysis for Spain", *Bulletin of Economic Research*, **66**, S1, S138-S146, DOI: 10.1111/boer.12029
- Donoso, V., Martín, V. y Minondo, A. (2014). "Does Competition from China Raise the Probability of Becoming Unemployed? An Analysis Using Spanish Workers' Micro-Data", *Social Indicators Research*, **120**, 2, 373-394. DOI: 10.1007/s11205-014-0597-7
- Minondo, A. (2013). "Trading firms in the Spanish service sector", *Revista de Economía Aplicada*, 21, 63, 5-28.
- Minondo, A. and Requena, F. (2013). "Does complexity explain the structure of trade?", *Canadian Journal of Economics*, **46**, 3, 928-955.
- Minondo, A. and Requena, F. (2013). "Estimating the gravity equation with the actual number of exporting firms", *Estudios de Economía*, **40**, 1, 5-19.
- Boschma, R., Minondo, A. and Navarro, M. (2013). "The emergence of new industries at the regional level in Spain: A proximity approach based on product-relatedness", *Economic Geography*, **89**, 1, 29-51.
- Boschma, R., Minondo, A. and Navarro, M. (2012). "Related variety and regional growth in Spain", *Papers in Regional Science*, **91**, 2, 241-257.
- Garmendia, A., C. Llano, A. Minondo and F. Requena (2012). "Networks and the disappearance of the intranational home bias", *Economic Letters*, 116, 178-182.

- Llano, C., Minondo, A. and Requena, F. (2011). "Is the border effect an artefact of geographic aggregation?", *The World Economy*, **34**, 10, 1771-1787.
- Minondo, A. (2011). "Does comparative advantage explain countries' diversification level?", *Review of World Economics*, **147**, 3, 507-526.
- Minondo, A. (2010). "Exports' quality-adjusted productivity and economic growth", *Journal of International Trade and Economic Development*, **19**, 2, 257-287.
- Minondo, A. (2010). "Exports' productivity and growth across Spanish regions", *Regional Studies*, **44**, 5, 569-577.
- Minondo, A. (2007). "The disappearance of the border barrier in some European Union countries' bilateral trade", *Applied Economics*, **39**, 1, 119-124.
- Minondo, A. y Rubert, G. (2006). "The Effect of Outsourcing on the Demand for skills in the Spanish Manufacturing Industry", *Applied Economic Letters*, **13**, 9, 599-604.
- Minondo, A. (2005). "Calidad institucional y renta per cápita: un repaso de los resultados empíricos", *Revista de Economía Mundial*, 12, 175-196.
- Minondo, A. (2003). "Comercio internacional y efecto frontera en el País Vasco", *Revista de Economía Aplicada*, **11**, 32, 115-131.
- Minondo, A. (1999). "The Labour Market Impact of Trade in Middle-Income Countries: A Factor Content Analysis of Spain", *The World Economy*, 22 (8), 1095-1117.

Other Refereed Journals

- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). "Los márgenes de exportación en las empresas multiproducto", *Papeles de Economía Española*, nº 158, 102-115.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). "¿Se ha producido un milagro exportador en España?", *Cuadernos de Información Económica*, nº 266, 15-26.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). "Is Spain experiencing an export miracle?", *Spanish Economic and Financial Outlook*, **7**, 4, 21-34.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). "How top exporters compete? Evidence from Spain", *Economics and Business Letters*, **7**, 2, 55-61.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). "The effect of the Great Recession on exports. Evidence from Spain", *Cuadernos Económicos de Información Comercial Española*, nº 94, 73-86.
- Minondo, A. (2017). "Comercio internacional y desigualdad", *Información Comercial Española. Revista de Economía*, 896, 119-128.

- Esteve-Pérez, S. de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2017). "The link between previous experience and survival of new export relationships in Spain", *Spanish Economic and Financial Outlook*, **6**, 3, 67-71.
- Esteve-Pérez, S. de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2017). "La supervivencia exportadora. Un análisis a nivel de empresa, producto y destino", *Cuadernos de Información Económica*, **258**, 15-33.
- de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2017). "Los márgenes de crecimiento de las exportaciones españolas antes y después de la Gran Recesión", *Estudios de Economía Aplicada*, **35**, 1, 43-62.
- Minondo, A. (2016). "Exporters of knowledge-intensive business services in Basque Country", *Ekonomiaz*, nº 90, 320-337.
- Minondo, A. (2015). "Las ciudades como motores del crecimiento económico", *Boletín de Estudios Económicos*, Vol. LXX, Nº 216, pp. 471-486.
- de Lucio, J., Mínguez, R., Minondo, A., y Requena, F. (2014). "Características de las pymes exportadoras de bienes", *Información Comercial Española. Revista de Economía*, nº 877, 27-41.
- Minondo, A. (2014). "La exportación de las pymes del sector servicios", *Información Comercial Española. Revista de Economía*, nº 877, 43-55.
- Minondo, A., Requena, F. and Serrano, G. (2013). "Movimientos migratorios en España antes y después de 2008", *Papeles de Economía Española*, **138**, 80-97.
- Minondo, A. and Requena, F. (2012). "The intensive and extensive margins of trade: decomposing exports growth differences across Spanish regions", *Investigaciones Regionales*, **23**, 53-76.
- Minondo, A. and Requena, F. (2012). "Exporters' characteristics and the margins of trade", *Economics and Business Letters*, **1**, 2, 10-15.
- Minondo, A. (2012). "Are trade costs higher for services than for manufactures? Evidence from firm-level data", *The Empirical Economic Letters*, **11**, 7, 739-744.
- Webber, D.J.; White, P.; Minondo, A. and Allen, D.O. (2012). "Convergence across Spanish Provinces: Cross-Section and Pairwise Evidence", *The Empirical Economic Letters*, **11**, 6, 611-622.
- Minondo, A. and F. Requena (2012). "Análisis de competitividad de las exportaciones españolas. Un enfoque *shift-share* a nivel de producto", *Economistas*, **130**, 63-75.
- Minondo, A. and F. Requena (2011). "Ganancias de bienestar por nuevas variedades importadas. Evidencia para España, 1988-2006". *Información Comercial Española. Cuadernos Económicos*, nº 82, 11-30.

- Minondo, A. and Requena, F. (2011). "¿Qué explica las diferencias en el crecimiento de las exportaciones entre los países de renta media?", *Estudios de Economía Aplicada*, **29**, 3, 1-24.
- Minondo, A. (2011). "Especialización productiva y crecimiento en los países de renta media", *Estudios Empresariales*, 136, 20-32.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2011). "The Intensive and extensive margins of Spanish trade", *International Review of Applied Economics*, **25**, 5, 615-631.
- de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2011). "Comercio internacional y crisis económica: Un análisis microeconómico para España", *Información Comercial Española. Revista de Economía*, 858, 145-158.
- Minondo, A. (2011). "Las exportaciones y la recuperación económica", *Economistas*, 126, 61-68.
- Minondo, A. (2011). "Learning to export with new managers", *The Empirical Economics Letters*, **10**, 1, 7-11.
- Minondo, A. (2010). "Do industries' average firm size, productivity and skill-intensity explain the border effect?", *Aussenwirtschaft*, **65**, 4, 353-364.
- Minondo, A. (2010). "Las exportaciones indirectas de la Comunidad Autónoma de Euskadi", *Boletín Económico de ICE*, 2997, 41-50.
- Esteve, S., Minondo, A., Pallardó, V. and Requena, F. (2009). "Análisis de competitividad de las exportaciones: un nuevo enfoque *shift-share*", *Boletín Económico de ICE*, 2979, 13-22.
- Rubert, G. and Minondo, A. (2009). "El efecto del outsourcing en la industria manufacturera española en su demanda relativa de trabajadores cualificados", *Economía Industrial*, 372, 195-208.
- Minondo, A. (2008). "Un análisis del proceso de integración de la economía vasca", *Estudios Empresariales*, 127, 6-20.
- Minondo, A. (2008). "Technology and sophistication: a Tale of Two Indexes", *The Empirical Economics Letters*, **7**, 3, 331-336
- Minondo, A. (2008). "La sofisticación de las exportaciones de las comunidades autónomas españolas", *Cuadernos de Información Económica*, 203, 89-99.
- Minondo, A. (2007). "¿Cuál es el grado de sofisticación de las exportaciones manufactureras españolas?", *Estudios de Economía Aplicada*, **25**, 3, 643-653.
- Minondo, A. (2006). "El efecto frontera", *Boletín ICE Económico*, 2888, 65-75.
- Minondo, A. (2006). "La reunión ministerial de la OMC en Hong-Kong", *Estudios Empresariales*, 120, 85-88.

- Rubert, G. and Minondo, A. (2005). "Una revisión de la literatura sobre los efectos del comercio internacional y el outsourcing en la demanda relativa de trabajadores poco cualificados en los países desarrollados", *Cuadernos de Economía*, **28**, 76, 85-122.
- Minondo, A. (2005). "Comercio y fronteras en la Europa 'sin fronteras' ", *Boletín ICE Económico*, 2841, 15-25.
- Minondo, A. (2004). "¿Existe un sesgo regional en el comercio? Un análisis para el País Vasco", *Ekonomiaz*, 54, 170-179.
- Minondo, A. (2003). "El trabajo infantil: Un nuevo concepto, una nueva estimación", *Estudios Empresariales*, 110, 16-19.
- Minondo, A. and Rubert, G. (2002). "La especialización vertical en el comercio internacional de España", *Información Comercial Española*, 802, 117-128.
- Minondo, A. (2002). "Globalización comercial y crecimiento económico en los países en vías de desarrollo: ¿Condición necesaria pero no suficiente?", *Boletín ICE Económico*, 2731, 37-44.
- Minondo, A. (2002). "Sobre el concepto de desarrollo: de la renta per cápita al Índice de Desarrollo Humano", *Estudios Empresariales*, 108, 10-20.
- Minondo, A. and Rubert, G. (2001). "La evolución del outsourcing en el sector manufacturero", *Boletín ICE Económico*, 2709, 11-19.
- Minondo, A. (2000). "La controversia sobre el trabajo infantil y el comercio internacional", *Boletín ICE Económico*, 2667, 33-38. También reproducido en *Estudios Empresariales*, 104, 26-32.
- Navarro, M. and Minondo, A. (2000). "Competitividad y empleo en la industria manufacturera: un análisis comparado", *Ekonomiaz*, 44, 92-115.
- Minondo, A. (1999). "El comercio exterior en la CAPV: 1982-1997", *Estudios Empresariales*, 100, 36-42.
- Minondo, A. (1999). "Horizontal and Vertical Manufacturing Intra-Industry Trade in Spain", *Estudios Empresariales*, 99, 40-46
- Minondo, A. (1999). "Comercio internacional y mercado de trabajo en España", *Economistas*, No. 80, 172-179.

Books

- Minondo, A. (2009). *Un mapa de ruta para mejorar la sofisticación de la economía vasca*, Orkestra-Instituto Vasco de Competitividad, San Sebastián.
- Erauskin, I. and Minondo, A. (2008). *Unión Europea*, Universidad de Deusto, Bilbao.
- Minondo, A. (2006). *International Trade and Globalisation*, Universidad de Deusto, Bilbao
- Minondo, A. (2006). *Comercio Internacional y Globalización*, Universidad de Deusto, Bilbao.

Minondo, A. (2000). *El impacto del comercio internacional sobre el mercado laboral de los países de renta intermedia: el caso de España*, Universidad de Deusto-Diputación Foral de Guipúzcoa.

Chapters in books

de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). “¿Se ha producido un milagro exportador en España?”, in José Antonio Martínez Serrano (coordinator) *El Gobierno de la Globalización. A propósito del 70 Aniversario del GATT*, Funcas, Madrid.

de Lucio, J., Mínguez, R., Minondo, A. and Requena, F. (2018). “La empresa exportadora española: características, dinámica y estrategia competitiva”, in Emilio Huerta y María José Moral (editors) *Innovación y Competitividad: Desafíos para la Industria Española*, Funcas, Madrid.

Minondo, A. (2015). “La empresa exportadora del sector servicios en España”, in Juan R. Cuadrado-Roura (editor) *Exportaciones españolas de servicios. Evolución, retos y perspectivas*. Instituto de Estudios Económicos, Madrid.

Minondo, A. and Navarro, I. (2011). "El Índice de Desarrollo Humano", in Gaindegia *Informe Gaindegia 2010*, Gaindegia, Andoain.

Minondo, A. (2010). "La economía India" in Calcuta Ondoan *La India del Siglo XXI a Debate: Una mirada a los DD.HH., el Género y el Desarrollo*, Calcuta Ondoan, San Sebastián.

Minondo, A. and Requena, F. (2009). "El proceso de globalización comercial de la Comunidad Autónoma de Euskadi y Navarra", in Federación de Cajas de Ahorro Vasco-Navarras (ed.) *La globalización en el siglo XXI: retos y dilemas*, Vitoria-Gasteiz.

Minondo, A. (2005). "La pobreza extrema en el mundo", in José María Guibert y José Luis Orella (eds.) *Preguntas Éticas en cuestiones disputadas hoy*, Universidad de Deusto, San Sebastián.

Minondo, A. (2003). “El impacto del comercio internacional sobre el mercado laboral de los países de renta intermedia: el caso de España”, in Sanguinetti, W. and García Laso, A. (eds.) *Globalización económica y relaciones laborales*, Ediciones Universidad de Salamanca, Salamanca.

Working Papers and Work in progress

Heid, B., Mínguez, R. and Minondo, A. (2018). “Is competition from China so special?”, *mimeo*.

de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2018). “Benefits of forced experimentation on exports”, *Working Paper WPAE-1812*, Department of Economic Structure, University of Valencia.

Minondo, A. (2018). “Export revenues and quality. Evidence from developing countries”, *mimeo*.

de Lucio, J., Mínguez, R., Minondo, A. y Requena, F. (2017). “The granular and fundamental components of exports specialization”, *Working Paper WPAE-1704*, Department of Economic Structure, University of Valencia.

Scholarly and Professional Activities

Research Grants

Ministry of Industry, Commerce and Tourism. Spain’s Government. Research Project titled “Potencial exportador país-sector sobre la base de un modelo de gravedad”, Leading researcher: Asier Minondo, October-December 2018: 17908€.

Basque Government Department of Education, Language policy and Culture. Grant for research mobility. Project “The impact of China on Spanish exports”, School of Economics, University of Adelaide, July-August 2018: 5360€.

The World Bank Group. Consultancy for “Albanian Investment Climate and Agribusiness Competitiveness Project”, 1/6/2017 – 31/09/2017. (Leading researchers: Jieun Choi and Asier Minondo): 9900 USD.

Basque Government Department of Education, Language policy and Culture. Research-Group Recognition 2016-2021 - IT885-16 (Leading researcher: Asier Minondo): 259,107€

Spanish Ministry of Economics and Competitiveness Project ECO2016-79650-P, 2016-2018, (Leading researcher: Carlos Llano): 22,000€.

Spanish Ministry of Economics and Competitiveness Project ECO2015-68057-R, 2016-2018, (Leading researcher: Salvador Gil Pareja): 11,700€.

Basque Government Department of Education, Language policy and Culture. XVI Conference on International Economics - RC_2015_1_2. (Leading researcher: Asier Minondo): 3,645€.

Basque Government Department of Education, Language policy and Culture. Research-Group Recognition 2013 - IT629-13 (Leading researcher: Asier Minondo): 49,500€.

Spanish Ministry of Economics and Competitiveness Project ECO2013-46980-P, 2014-2016, (Leading researcher: Carlos Llano): 10,300€.

Basque Government Department of Education, Language policy and Culture. Research-Group Recognition 2013 (Leading researcher: Asier Minondo): 49,500€.

Spanish Ministry of Science and Innovation Project ECO2011-27619; 2012-2014 (Leading researcher: Francisco Requena): 39,930€

Research Grants Council of Hong Kong Project Number 643311, 2011-2012 (Leading researcher: Yao Amber Li): HK\$314,688

Spanish Ministry of Science and Innovation Project ECO2010-21643/ECON, 2011-2013, (Leading researcher: Carlos Llano): 64,130€.

Diputación Foral de Gipuzkoa Project 2009, 2010-2011 (Leading researcher: Iñaki Erauskin): 47,670€.

Basque Government Education, University and Research Department Grant, 2007-2009 (principal investigator: Cristina Iturrioz): 55,762€.

Invited Presentations

“El impacto de la crisis sobre las exportaciones españolas”, *I Jornada de Investigación en Internacionalización*, Universidad Nebrija, Madrid, 23-24 May 2018.

“La empresa exportadora española: características, dinámica y estrategia competitiva”, Jornadas sobre Competitividad de la Industria y la Empresa Española, Funcas, Madrid, 13-14 December 2017.

“The granular and fundamental components of export specialization”, School of Economics, University of Adelaide, 3rd August 2017.

“The granular and fundamental components of export specialization”, School of Economics, University of New South Wales Business School, 1st August 2017.

“The granular and fundamental components of export specialization”, Facultad de Ciencias Económicas y Empresariales, Universidad Autónoma de Madrid, 3rd March 2017.

“The granular and fundamental components of export specialization”, Facultad de Economía y Empresa, Universidad de Murcia, 24th February 2017.

“La empresa exportadora de servicios”. Conference on "Exportaciones españolas: estructura productiva, empresas y políticas", Instituto Complutense de Estudios Internacionales, Universidad Complutense de Madrid, 17th April 2015.

“Neighbor regions as the source of new industries”, Universidad Complutense, Madrid, 13th February 2015.

“Has Distance Died with Networks? An Empirical Study of Scholarly Citations and Genealogy in Knowledge Spillovers”, Universidad Complutense, Madrid, 21st March 2014, Madrid.

“Exportaciones de servicios”, *XXVIII Jornadas de Alicante sobre Economía Española*, Universidad de Alicante, Alicante, 8th November 2013.

“Network and the dynamics of firms’ export-portfolio”, World Bank, Washington, D.C., 9th October 2013.

“Network and the dynamics of firms’ export-portfolio”, Inter-American Development Bank, Washington, D.C., 7th October 2013.

"Does competition from China raise the probability of becoming unemployed? An analysis using Spanish workers microdata", Universidad Complutense, Madrid, 12th April 2013.

"El sector exterior como palanca de crecimiento: características empresariales para la competitividad", *XXI Cursos de Verano de la Universidad del País Vasco, Seminario Las reformas estructurales de la economía: crecimiento e inversión en un entorno de austeridad*, San Sebastián, 25th July 2012.

"Does complexity explain the structure of trade?", Universidad de Murcia, Murcia, 10th February 2012, Murcia.

"Does complexity explain the structure of trade?" Universidad Complutense, Madrid, 7th October 2011.

"The Indian Economy" (in Spanish), Conference, University of Basque Country, San Sebastian, 10th February 2010.

"A road-map to improve the sophistication of the Basque economy" (in Spanish), Conference, Pleno del Observatorio de Coyuntura Industrial, SPRI, Bilbao, 16th July 2009.

"The Intensive and Extensive Margins of Trade: Decomposing Exports Growth Differences across Spanish Regions", University of Valencia, Valencia, 6th February 2009.

"Exports' quality-adjusted productivity and economic growth", Universidad Complutense, Madrid, 16th November 2007.

"The border effect" (in Spanish), Instituto Complutense de Estudios Internacionales, Madrid, 6th June 2006.

"The disappearance of the border barrier in some EU countries' bilateral trade", University of Valencia, Valencia, 7th April 2006.

"The economic effects of globalization on the labor-market" (in Spanish), Instituto Complutense de Estudios Internacionales, Madrid, 1st June 2005.

"The impact of trade on middle-income countries' labour markets" (in Spanish), Conference, University of Salamanca, Salamanca. 1st December 2000.

“International trade and developing countries" (in Spanish), Conference, San Sebastian, 5th May 1998.

Other Presentations

“Crisis, experimentation, and the emergence of new regular exporters”, 43rd Simposio de la Asociación Española de Economía, University Carlos III, Madrid, 14th December 2018.

“Benefits of forced experimentation on exports”, XV Inteco Workshop on Economic Integration, Universitat de Valencia, 29-30 November 2018.

“New exporters learn from peers”, *International Conference on Regional Science*, Valencia, 21-23 November 2018.

“Information spillovers and export extensive margin”, XXI Encuentro de Economía Aplicada, Universidad de Alcalá, 7th June 2018.

“Crisis, experimentation and the emergence of new regular exporters and export relations”, XXI Encuentro de Economía Aplicada, Universidad de Alcalá, 7th June 2018.

“The granular and fundamental components of export specialization”, XX Encuentro de Economía Aplicada, Universidad Católica de Valencia, 8th June 2017.

“La supervivencia exportadora. Un análisis a nivel de empresa, producto y destino”, XX Encuentro de Economía Aplicada, Universidad Católica de Valencia, 8th June 2017.

“The granularity of Spanish exports”, XX Encuentro de Economía Aplicada, Universidad Católica de Valencia, 8th June 2017.

“The granularity of Spanish exports”, XIII Inteco Workshop on Economic Integration, University Jaume I, Castellón, 25th November 2016.

“The variation of export prices across and within firms”, 21st Annual LACEA Meeting, XIX Encuentro de Economía Aplicada, EAFIT University, Medellín (Colombia), 12th November 2016.

“The variation of export prices across and within firms”, XIX Encuentro de Economía Aplicada, University of Seville, 9th June 2016.

“Cities Export Specialization”, 18th EBES Conference, American University of Sharjah, United Arab Emirates, 10th January 2016.

“Cities Export Specialization”, 3rd International Workshop on Intra-Industry Relatedness, University of Gothenburg, Gothenburg, 9th December 2015.

“Innovation and Geographical Spillovers: New Approaches and Evidence”, XLI International Conference on Regional Science, University Rovira i Virgili, Reus-Tarragona, 20th November 2015.

“Cities Trade Pattern”, XLI International Conference on Regional Science, University Rovira i Virgili, Reus-Tarragona, 19th November 2015.

“Cities Trade Pattern”, XVIII Encuentro de Economía Aplicada, Universidad de Alicante, Alicante, 4th June 2015.

“Neighbor regions as the source of new industries”, 2nd Workshop on Industry Relatedness and Regional Change. Umea University, Umea, Sweden, 30-31 October 2014.

“Networks, Geography and Knowledge Flows: Evidence from Citation Patterns in Mathematics”, 16th Annual Congress of the European Trade Study Group, Munich, 11-13th September 2014.

“Networks, Geography and Knowledge Flows: Evidence from Citation Patterns in Mathematics”, 29th Annual Congress of the European Economic Association, Toulouse, France, 29th August 2014.

“Has distance died with networks? An empirical study of scholarly citations and genealogy in knowledge spillovers”, XVII Encuentro de Economía Aplicada, Universidad de Gran Canaria, Gran Canaria, 5th June 2014.

"The dynamics of Mexican Firms' Export Portfolio: A Network Analysis", 3rd International Conference on Business and Economic Issues, Indian Journal of Economics and Business, Pune, India, 20th December 2013.

"The dynamics of Mexican Firms' Export Portfolio: A Network Analysis", XIV Conference on International Economics, Universitat de les Illes Balears, Palma, 27th June 2013.

“The dynamics of Mexican Firms' Export Portfolio: A Network Analysis”, XVI Encuentro de Economía Aplicada, Universidad de Granada, Granada, 6-7 June 2013.

"Does competition from China raise the probability of becoming unemployed? An analysis using Spanish workers micro-data, XVI Encuentro de Economía Aplicada, Universidad de Granada, Granada, 6-7 June 2013.

"Trading firms in Spanish service sector", IX Jornadas sobre Integración Económica, Universidad de Valencia, Valencia, 29-30 November 2012.

"Exporters of Services in Spain", XV Encuentro de Economía Aplicada, Universidade Da Coruña, A Coruña (Spain), 7-8 June 2012.

"The extensive and intensive trade-creation effects of business and social networks: evidence from Spanish industry-level data", 72nd International Atlantic Economic Society Conference, Washington (United States), 20-23 October 2011.

"Product-relatedness and the emergence of new industries at the regional level", Third Global Conference on Economic Geography 2011, Seoul (Republic of Korea), 28th June - 2nd July 2011.

"The extensive and intensive trade-creation effects of business and social networks: evidence from Spanish industry-level data", XIV Encuentro de Economía Aplicada, Huelva (Spain), 2nd June 2011.

"Is the border effect an artefact of geographical aggregation?", Rocky Mountain Empirical Trade Conference, Banff (Canada), 15th May 2010.

"Is the border effect an artefact of geographic aggregation?", XXXIV Simposio de la Asociación Española de Economía, Valencia (Spain), 10th December 2009.

"Is the border effect an artefact of geographic aggregation?", 68th Congress of the International Atlantic Economic Society, Boston (United States), 11th October 2009.

"The Intensive and Extensive Margins of Trade: Decomposing Exports Growth Differences across Spanish Regions", XII Encuentro de Economía Aplicada, Universidad Rey Juan Carlos, Madrid (Spain), 5th June 2009.

"Exports' productivity and growth across Spanish regions", XXXIII Simposio de Análisis Económico, Zaragoza (Spain), 11th December 2008.

"What explains the differences in exports' growth across Spanish regions?", European Trade Study Group Xth Annual Conference, Varsovia (Poland), 12th September 2008.

"Exports' productivity and growth across Spanish regions", XI Encuentro de Economía Aplicada, Salamanca (Spain), 6th June 2008.

"Exports' quality-adjusted productivity and economic growth", European Trade Study Group IXth Annual Conference, Athens (Greece), 13th September 2007.

"Do firm characteristics explain the differences in the border effect across European Union Countries?", X Encuentro de Economía Aplicada, Logroño (Spain), 16th June 2007.

"The disappearance of the border barrier in some European Union countries' bilateral trade", VIII Encuentro de Economía Aplicada, Murcia (Spain), 18th June 2005.

"La evolución de la demanda relativa de trabajadores cualificados y de trabajadores poco cualificados en España", XXIV Simposio de Análisis Económico, Universidad Autónoma de Barcelona, Barcelona (Spain). 17th December 1999.

"The Labour-Market Impact of Trade: A Factor Content Analysis of Spain", European Trade Study Group Inaugural Conference, Rotterdam (Netherlands), 15th September 1999.

Conference Participation

Discussant of "Growth Networks" presented by Raji Kali, Empirical Investigations in International Trade, University of Chicago, Chicago (United States), 17th October 2010.

Discussant of "Intensive and Extensive Margins of Exports and Real Exchange Rates" presented by Mariana Colacelli, Rocky Mountain Empirical Trade Conference, Banff (Canada), 16th May 2010.

Service

Faculty and University

2012- present: Leading researcher of the research-group Competitividad Empresarial y Desarrollo Económico, Deusto Business School.

2008 - 2018: Head, Economics Department, Deusto Business School, University of Deusto.

2004 - 2009: Head of Studies, Undergraduate School, Deusto Business School, University of Deusto.

1999 - 2004: Coordinator, Internship Division, Deusto Business School, University of Deusto.

1999 - 2005; 2012-present: Member, Faculty Council, Deusto Business School, University of Deusto.

1998 - 2002: Secretary, Economics Department, Deusto Business School, University of Deusto.

1995 - 1998: Member, External Communication Department, Deusto Business School, University of Deusto.

1995 - 1999: Assistant to the Director, MA in International Business, Deusto Business School, University of Deusto.

Community

2017-present: Associate Editor of Revista de Economía Aplicada

2015-2018: Member of the Editorial Board of the Journal of Regional Research (Investigaciones Regionales).

2014-2018: Member of the Board of Directors of Asociación Libre de Economía (ALDE)

Referee for *Canadian Journal of Economics*, *Cuadernos Económicos del ICE*, *Economic Geography*, *Economic Modelling*, *Economics and Business Letters*, *Ekonomiaz*, *International Economic Journal*, *International Regional Science Review*, *Investigaciones Regionales*, *Italian Journal of Regional Science*, *Journal of International Economics*, *Journal of Regional Science*, *Oxford Development Studies*, *Plos One*, *Regional Studies*, *Review of Development Economics*, *Review of International Economics*, *Review of World Economics*, *Revista de Economía Aplicada*, *Revista de Economía del ICE*, *Revista de Economía Mundial*, *Scandinavian Journal of Economics* and *The World Economy*.